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# Abstract

This paper uses input–output data from Supply and Use Tables for the year 2010 and provides empirical estimations of the static demand multipliers in a joint production framework for two representative Southern Eurozone economies, i.e., Greece and Spain, and for the Eurozone economy as a whole. The findings reveal certain differentiated features of the economies under consideration, call into question the post-2010 'horizontal' implementation of economic policy measures and, finally, provide a context for formulating well-targeted effective demand management and structural policy programs.

**Keywords:** Joint production, Management of effective demand, Matrix multipliers, Southern Eurozone economies, Supply and Use Tables

JEL Classification: C67, D57, E11, E12, E61

# 1 Introduction

The recession of the years 2008–2009 revealed the fiscal and external imbalances of the so-called Southern Eurozone economies and resulted in incapability of debt refinancing and increasing instability of the banking system. The reform agendas adopted since 2010, basically a mix of contractionary fiscal policy and internal devaluation, seem to have deepened the impact of recession on GDP and unemployment. Regarding the Eurozone (EZ) as a whole, it has been estimated that, between 2011 and 2104, the followed fiscal consolidation actions "came at a considerable cost with an output loss of 7.7% and only a small gain to the primary balance of 0.2% of GDP" (Gechert et al. 2016). These facts and figures probably suggest that the magnitudes of the demand multipliers should be carefully taken into consideration before the implementation of any policy measures.

As is now well known, the multiplier for an actual economy does not constitute a scalar but a vector quantity and, therefore, relevant empirical estimations have to zero in on the existing interindustry linkages. Pouring "(some) water into the wine of traditional macroeconomics", Kurz (1985) introduced and explored the concept of matrix multiplier of autonomous demand in Sraffa's (1960, Part I) closed-economy framework. Thus, he demonstrated that: "[T]here is no such thing as 'the' multiplier. Rather the multiplier effects depend on the technical conditions of production, income distribution,



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consumption patterns and the physical composition of investment, as well as on savings ratios and the aggregate volume of investment." (pp. 134–135). It could, furthermore, be shown that this static matrix multiplier includes, as special versions or limit cases, the usual Keynesian multipliers, the multipliers of the traditional input–output analysis and their Marxian versions.<sup>1</sup> Furthermore, combining the contributions of Malinvaud (1959) and Morishima (1960) with that of Metcalfe and Steedman (1981), Mariolis (2008) extended the static matrix multiplier to the case of an open, linear system involving only circulating capital and producing *n* commodities by *n* processes (or industries) of pure joint production ('square' system).

The present paper provides empirical estimations and policy-oriented analysis of the output, import and employment matrix multipliers for two representative Southern EZ economies, i.e., Greece and Spain, and for the EZ economy as a whole. For this purpose, we use:

- Input–output data from the Supply and Use Tables (SUTs) for the 'pre-adjustment' year of 2010.<sup>2</sup> Since joint production is the empirically relevant case, and since the SUTs may be considered as the empirical counterpart of joint production systems, it follows that these tables constitute a more realistic representation of actual economies than Symmetric Input–Output Tables.<sup>3</sup>
- 2. The analytic framework of Mariolis and Soklis (2018), i.e., a square joint production model of heterogeneous labor involving only circulating capital and competitive imports. The particular structure of this model is *imposed* by the available SUTs, which provide no data on fixed capital stocks and non-competitive imports. For the case of the Greek economy, they also provide no data on imported intermediate inputs.

The remainder of the paper is structured as follows. Section 2 outlines, in brief, the analytic framework.<sup>4</sup> Section 3 presents and evaluates the main empirical results. Finally, Sect. 4 concludes.

# 2 Method

Consider an open, linear system involving only circulating capital and producing n commodities by n industries of pure joint production. Furthermore, assume that (1) the input–output coefficients are fixed; (2) there are no non-competitive imports; (3) the net product is distributed to profits and wages that are paid at the end of the common production period; (4) the price of a commodity obtained as an output at the end of the production period is the same as the price of that commodity used as an input at the beginning of that period ('stationary prices'); and (5) each process uses only one type of labor.

<sup>&</sup>lt;sup>1</sup> See Kurz (1985, pp. 126–127), Mariolis (2018a), Mariolis and Soklis (2018) and the references therein.

 $<sup>^2\,</sup>$  At the time of this research (September 2016), SUTs were available for the following years: 2005 through 2012 for the Greek economy; 2008 through 2010 for the Spanish economy; and 2008 through 2011 for the EZ economy.

<sup>&</sup>lt;sup>3</sup> See, e.g., Kurz (2006), Mariolis and Soklis (2010) and the references therein.

<sup>&</sup>lt;sup>4</sup> For detailed explorations, see Mariolis (2018a) and Mariolis and Soklis (2018).

On the basis of these assumptions, the price side of the system is described  $by^5$ 

$$\mathbf{p}^{\mathrm{T}}\mathbf{B} = \mathbf{w}^{\mathrm{T}}\hat{\mathbf{l}} + \mathbf{p}^{\mathrm{T}}\mathbf{A}[\mathbf{I} + \hat{\mathbf{r}}]$$
(1)

where **B** ( $\geq$  **0**) denotes the *n* × *n* output coefficients matrix, **A** ( $\geq$  **0**) the *n* × *n* input coefficients matrix, **I** the *n* × *n* identity matrix, **Î** ( $l_j > 0$ ) the *n* × *n* matrix of direct labor coefficients, **p**<sup>T</sup> (> **0**<sup>T</sup>) the 1 × *n* vector of commodity prices, **w**<sup>T</sup> ( $w_j > 0$ ) the 1 × *n* vector of money wage rates, and  $\hat{\mathbf{r}}$  ( $r_j \geq -1$  and  $\hat{\mathbf{r}} \neq \mathbf{0}$ ) the *n* × *n* matrix of the exogenously given and constant sectoral profit rates.

Provided that  $[\mathbf{B} - \mathbf{A}]$  is non-singular, Eq. (1) can be rewritten as

$$\mathbf{p}^{\mathrm{T}} = \mathbf{w}^{\mathrm{T}} \mathbf{\Lambda} + \mathbf{p}^{\mathrm{T}} \mathbf{H}$$
(2)

where  $\mathbf{H} \equiv \mathbf{A}\hat{\mathbf{r}}[\mathbf{B} - \mathbf{A}]^{-1}$  may be considered as the ' $\hat{\mathbf{r}}$  – vertically integrated technical coefficients matrix,' and  $\mathbf{\Lambda} \equiv \hat{\mathbf{l}}[\mathbf{B} - \mathbf{A}]^{-1}$  denotes the matrix of direct and indirect labor requirements per unit of net output for each commodity.<sup>6</sup>

The quantity side of the system is described by

$$\mathbf{B}\mathbf{x} = \mathbf{A}\mathbf{x} + \mathbf{y}$$

or

$$\mathbf{x} = [\mathbf{B} - \mathbf{A}]^{-1} \mathbf{y} \tag{3}$$

and

$$\mathbf{y} = \mathbf{c}_w + \mathbf{c}_p - \mathbf{Im} + \mathbf{d}$$

or, setting  $\mathbf{Im} = \hat{\mathbf{m}} \mathbf{B} \mathbf{x}$ ,

$$\mathbf{y} = \mathbf{c}_w + \mathbf{c}_p - \hat{\mathbf{m}} \mathbf{B} \mathbf{x} + \mathbf{d} \tag{4}$$

where **x** denotes the  $n \times 1$  activity level vector, **y** the vector of effective final demand,  $\mathbf{c}_w$  the vector of consumption demand out of wages,  $\mathbf{c}_p$  the vector of consumption demand out of profits, **Im** the import demand vector,  $\mathbf{d} \geq \mathbf{0}$  the autonomous demand vector (government expenditures, investments and exports), and  $\hat{\mathbf{m}}$  the matrix of imports per unit of gross output of each commodity.

If  $\mathbf{f} (\geq \mathbf{0})$  denotes the exogenously given, uniform and constant consumption pattern (associated with the two types of income), and  $s_w (s_p)$  denotes the savings ratio out of wages (out of profits), where  $0 \leq s_w < s_p \leq 1$ , then Eqs. (2) and (3) imply that the consumption demands amount to

$$\mathbf{c}_{w} = [(1 - s_{w})(\mathbf{w}^{\mathrm{T}} \mathbf{\Lambda} \mathbf{y})(\mathbf{p}^{\mathrm{T}} \mathbf{f})^{-1}]\mathbf{f}$$
(5)

$$\mathbf{c}_p = [(1 - s_p)(\mathbf{p}^{\mathrm{T}}\mathbf{H}\mathbf{y})(\mathbf{p}^{\mathrm{T}}\mathbf{f})^{-1}]\mathbf{f}$$
(6)

<sup>&</sup>lt;sup>5</sup> Matrices (and vectors) are delineated in boldface letters. The transpose of an  $n \times 1$  vector  $\mathbf{x} \equiv [x_i]$  is denoted by  $\mathbf{x}^T$ , and the diagonal matrix formed from the elements of  $\mathbf{x}$  is denoted by  $\hat{\mathbf{x}}$ . Finally,  $\mathbf{e}$  denotes the summation vector, i.e.,  $\mathbf{e} \equiv [1, 1, ..., 1]^T$ , and  $\mathbf{e}_i$  the *i* th unit vector.

<sup>&</sup>lt;sup>6</sup> As is well known, both **H** and **Λ** are not necessarily semi-positive matrices (consider, e.g., Kurz and Salvadori 1995, ch. 8). When [**B** - **Λ**]<sup>-1</sup> is (semi-) positive, the system retains all the essential properties of single-product systems (Schefold 1978).

where the terms in brackets represent the levels of consumption demands out of wages and profits, respectively.

Substituting Eqs. (5) and (6) into Eq. (4) finally yields

$$\mathbf{y} = [\mathbf{C} - \mathbf{M}]\mathbf{y} + \mathbf{d} \tag{7}$$

where

$$\mathbf{C} \equiv (\mathbf{p}^{\mathrm{T}}\mathbf{f})^{-1}\mathbf{f}[(1-s_{w})\mathbf{w}^{\mathrm{T}}\mathbf{\Lambda} + (1-s_{p})\mathbf{p}^{\mathrm{T}}\mathbf{H}]$$

is the matrix of total consumption demand, and

 $\mathbf{M} \equiv \hat{\mathbf{m}} \mathbf{B} [\mathbf{B} - \mathbf{A}]^{-1}$ 

is the matrix of total import demand.

Provided that [I - C + M] is non-singular (consider Mariolis 2008, pp. 660–661 and 663), Eq. (7) can be uniquely solved for **y**:

 $\mathbf{y} = \mathbf{\Pi} \mathbf{d} \tag{8}$ 

where  $\mathbf{\Pi} \equiv [\mathbf{I} - \mathbf{C} + \mathbf{M}]^{-1}$  is the static multiplier linking autonomous demand to net output, i.e., a matrix multiplier in a Sraffian joint production and open economy framework. It is a multiplier of commodities (instead of industries) and the multiplier effects depend, in a rather complicated way, on the: (1) technical conditions of production; (2) imports per unit of gross output; (3) distributive variables ( $w_j^{-1}\mathbf{w}$  and  $\hat{\mathbf{r}}$ ); (4) savings ratios out of wages and profits; (5) consumption pattern; and (6) physical composition of autonomous demand.<sup>7</sup> It goes without saying that, in general, any change in relative commodity prices, induced, directly or indirectly, by changes in income distribution, alters the elements of this matrix multiplier and, therefore, the total multiplier effects become ambiguous. This ambiguity is a distinctive feature of the multiplier process in Sraffian frameworks (Metcalfe and Steedman 1981; Mariolis 2008).

Finally, Eqs. (3) and (8) imply that the volumes of employment,  $\mathbf{L} \equiv \hat{\mathbf{l}} \mathbf{x}$ , associated with **d** are given by

$$\mathbf{L} = \mathbf{\Lambda} \mathbf{\Pi} \mathbf{d} \tag{9}$$

Thus, the employment effects of **d** can be decomposed (Kahn 1931) into 'primary employment' effects, i.e.,

$$\mathbf{L}_{\mathrm{I}} \equiv \mathbf{\Lambda} \mathbf{d} \tag{9a}$$

and 'secondary employment' effects, i.e.,

$$\mathbf{L}_{\mathrm{II}} \equiv \mathbf{L} - \mathbf{L}_{\mathrm{I}} = \mathbf{\Lambda} [\mathbf{\Pi} - \mathbf{I}] \mathbf{d} \tag{9b}$$

From Eqs. (8) and (9), it then follows that the changes on (1) the money value of net output,  $\Delta_{\gamma}^{i}$  (output multiplier); (2) the money value of imports,  $\Delta_{Im}^{i}$  (import multiplier);

<sup>&</sup>lt;sup>7</sup> In the (more realistic) case of direct taxation, the term  $(1 - s_q)$ , q = w, p, should be replaced by  $(1 - s_q)(1 - t_q)$ , where  $t_q$  denotes the tax rate; see Mariolis (2018a), paper that extends the analysis to the case of indirect taxation and changes in income distribution–technical production conditions. It also shows that the matrix multiplier in Sraffian frameworks involves an autonomous demand-transfer payments iso-employment frontier, which exhibits formal similarities with the well-known dual consumption–growth and wage–profit relationships in steady-state capital and growth theory.

and (3) total employment,  $\Delta_L^i$  (total employment multiplier), induced by the increase of 1 unit of the autonomous demand for commodity *i*, are given by

$$\Delta_{y}^{i} \equiv \mathbf{p}^{\mathrm{T}} \mathbf{\Pi} \mathbf{e}_{i} \tag{10}$$

$$\Delta_{Im}^{i} \equiv \mathbf{p}^{\mathrm{T}} \mathbf{M} \mathbf{\Pi} \mathbf{e}_{i} \tag{11}$$

and

$$\Delta_L^i \equiv \mathbf{e}^{\mathrm{T}} \mathbf{\Lambda} \mathbf{\Pi} \mathbf{e}_i \tag{12}$$

respectively.

# **3** Results and discussion

The application of our analytic framework to the SUTs of the Greek (GR), Spanish (SP) and EZ economies for the year 2010 (n = 63) gives the following main results<sup>8</sup>:

- 1. The matrices  $[\mathbf{B} \mathbf{A}]^{-1}$  exist and contain negative elements. (Nevertheless, their diagonal elements are all positive.) Consequently, the actual economies under consideration do not have the properties of single-product systems.
- 2. Table 1 reports the estimations for the output,  $\Delta_y^i$ , and import,  $\Delta_{Im}^i$ , multipliers [see Eqs. (10) and (11)] for the case where  $s_w = 0$  and  $s_p = 1$ .<sup>9</sup> The last two columns give the percentage deviations of the EZ multipliers from those of the Greek and Spanish economies, and the last row gives the *arithmetic* mean of the multipliers for the total economy (TE). Finally, it is noted that the diagonal elements of the matrices **Π** and **ΜΠ** are all positive.
- 3. Table 2 reports the estimations for the total employment multipliers,  $\Delta_L^i$  [see Eq. (12)], the primary employment multipliers,  $\Delta_{LI}^i \equiv \mathbf{e}^T \mathbf{\Lambda} \mathbf{e}_i$ , and the secondary employment multipliers,  $\Delta_{LII}^i \equiv \mathbf{e}^T \mathbf{\Lambda} [\mathbf{\Pi} \mathbf{I}] \mathbf{e}_i$ , as percentages of the total employment multipliers, i.e.,  $\Delta_{LII}^i (\Delta_L^i)^{-1}$  [see Eq. (9a, b)]. The last column gives the percentage deviations of the EZ total employment multipliers from those of the Greek and Spanish economies, and the last row gives the arithmetic means for the total economy. Finally, it is noted that the diagonal elements of the matrices  $\mathbf{\Lambda} \mathbf{\Pi}$  are all positive.

# From these results it is deduced that:

1. In terms of all multipliers, the EZ economy is more correlated with the Spanish economy rather than with the Greek one. More specifically, Table 3 gives the correlation matrix between the economies' output, import and total employment multipliers. It

<sup>&</sup>lt;sup>8</sup> For the available input–output data as well as the construction of the relevant variables, see the Appendix 1. The analytical results are available on request from the authors.

<sup>&</sup>lt;sup>9</sup> All the numerical results reported hereafter correspond to this case. Nevertheless, the graphs in Appendix 2 display the arithmetic means of the output multipliers,  $\overline{\Delta}_{p}^{i}$ , as functions of the savings ratios for (a)  $s_{W} = 0$  and  $0 \le s_{p} \le 1$ ; and (b)  $0 \le s_{W} \le 1$  and  $s_{p} = 1$ . We consider that this parametric analysis also captures the case of direct taxation (see footnote 7). Typical findings in many empirical studies suggest that  $s_{W} < s_{p}$  and the difference between  $s_{W}$  and  $s_{p}$  is significant (say, in the range of 30–50%; see, e.g., Hein and Schoder 2011; Onaran and Galanis 2012, and the references therein). Thus, we presume that the results for the (polar) case  $s_{W} = 0$  and  $s_{p} = 1$  are sufficiently representative.

i	GR		SP		EZ		Percentage $\Delta_y^i$	deviations	Percentage $\Delta^i_{lm}$	deviations
	$\Delta_y^i$	$\Delta^i_{lm}$	$\overline{\Delta_y^i}$	$\Delta^i_{lm}$	$\overline{\Delta_y^i}$	$\Delta^i_{lm}$	EZ-GR (%)	EZ-SP (%)	EZ-GR (%)	EZ-SP (%)
1	0.79	0.37	0.87	0.37	1.02	0.31	29.2	16.7	- 17.0	- 15.9
2	1.07	0.46	1.21	0.24	1.16	0.21	8.4	- 4.3	- 54.5	- 13.6
3	0.89	0.28	0.82	0.60	0.97	0.41	8.6	18.6	46.8	- 31.1
4	0.17	0.92	0.21	0.89	0.23	0.85	34.9	5.1	- 7.3	-4.0
5	0.77	0.53	0.91	0.48	1.18	0.31	53.3	29.8	- 42.1	- 36.2
6	0.40	0.81	0.46	0.77	0.73	0.60	83.0	58.3	- 26.5	- 23.1
7	0.79	0.73	1.00	0.58	1.19	0.33	50.2	18.6	- 54.9	- 43.1
8	0.40	0.85	0.80	0.59	1.11	0.37	180.0	38.3	- 56.0	- 36.7
9	1.02	0.56	1.37	0.37	1.39	0.24	37.0	1.8	- 56.5	- 35.3
10	0.23	0.86	0.16	0.91	0.37	0.76	62.1	135.7	- 11.7	- 16.2
11	0.28	0.86	0.58	0.69	0.93	0.45	233.2	62.2	- 47.2	- 34.4
12	0.28	0.85	0.38	0.81	0.83	0.49	196.9	118.6	- 42.3	- 39.3
13	0.50	0.77	0.76	0.64	1.11	0.40	123.3	46.4	- 48.3	- 37.8
14	0.75	0.65	1.05	0.53	1.20	0.34	59.0	13.8	- 48.0	- 36.1
15	0.55	0.72	0.71	0.66	0.86	0.53	56.9	20.6	- 27.5	- 20.0
16	0.84	0.60	0.95	0.59	1.27	0.33	51.9	34.1	- 45.1	- 44.5
17	0.07	0.98	0.22	0.89	0.51	0.75	598.3	134.4	- 23.9	- 16.5
18	0.41	0.78	0.60	0.71	0.96	0.47	135.2	61.4	- 39.7	- 33.2
19	0.41	0.83	0.60	0.72	1.10	0.42	168.4	83.3	- 49.6	- 42.1
20	0.16	0.93	0.55	0.76	1.06	0.44	573.0	93.2	- 53.1	- 42.5
21	0.06	1.00	0.68	0.68	0.84	0.56	1217.9	24.1	-43.7	- 17.3
22	0.44	0.78	0.75	0.66	0.95	0.48	114.1	26.2	- 38.4	- 26.2
23	0.99	0.13	1.29	0.38	1.39	0.28	40.4	7.9	115.0	- 27.0
24	0.77	0.49	0.88	0.40	0.94	0.37	21.2	7.0	- 25.9	- 8.6
25	1.33	0.37	1.24	0.35	1.33	0.17	0.2	7.8	- 54.8	- 52.3
26	1.02	0.43	1.02	0.50	1.29	0.24	26.7	27.4	- 45.2	- 52.6
27	1.04	0.40	1.30	0.36	1.40	0.22	34.2	7.3	- 45.7	- 39.8
28	1.24	0.24	1.32	0.37	1.50	0.20	21.2	13.7	- 18.2	- 46.1
29	1.16	0.39	1.47	0.33	1.41	0.19	20.9	- 4.1	- 50.8	-41.9
30	1.31	0.29	1.51	0.27	1.49	0.16	13.7	- 0.8	- 45.7	-41.6
31	1.12	0.35	1.18	0.42	1.37	0.24	22.3	16.6	- 31.7	-43.3
32	0.91	0.36	1.09	0.40	1.11	0.28	21.5	1.5	- 21.5	- 30.1
33	0.84	0.50	1.06	0.54	1.01	0.47	20.8	- 4.8	- 7.0	- 13.5
34	0.50	0.74	1.32	0.36	1.29	0.27	159.0	- 2.2	- 63.8	- 24.9
35	1.26	0.48	1.71	0.39	1.67	0.26	32.9	- 2.5	- 46.8	- 35.0
36	1.05	0.33	1.25	0.30	1.33	0.18	27.5	6.3	- 44.4	- 39.1
37	1.00	0.54	1.19	0.46	1.36	0.21	35.5	13.8	-61.6	- 55.7
38	1.09	0.47	1.25	0.34	1.28	0.21	17.5	2.0	- 55.1	- 37.4
39	1.16	0.24	1.05	0.29	1.18	0.20	1.8	11.8	- 16.5	- 30.8
40	1.10	0.42	1.38	0.41	1.50	0.23	36.5	8.7	- 44.6	- 42.6
41	1.25	0.36	1.44	0.31	1.36	0.19	8.8	- 5.3	- 47.3	- 38.9
42	0.97	0.43	1.30	0.24	1.39	0.21	43.2	7.1	- 51.9	- 13.1
43	1.33	0.29	1.30	0.26	1.42	0.18	6.4	9.7	- 37.3	- 32.2
44	1.34	0.18	1.09	0.07	0.50	- 0.03	- 62.6	- 54.2	- 115.6	- 138.0
45	1.25	0.29	1.43	0.33	1.34	0.21	7.3	- 6.7	- 28.3	- 36.3
46	1.11	0.31	1.37	0.38	1.40	0.21	25.5	1.6	- 29.8	-43.7
47	1.31	0.43	1.41	0.30	1.39	0.32	6.6	- 1.2	- 25.5	7.9

Table 1 Output and import multipliers and their percentage deviations

i	GR		SP		EZ		Percentage $\Delta_y^i$	deviations	Percentage $\Delta^i_{lm}$	deviations
	$\overline{\Delta_y^i}$	$\Delta^i_{lm}$	$\overline{\Delta_y^i}$	$\Delta^i_{lm}$	$\overline{\Delta_y^i}$	$\Delta^i_{lm}$	EZ-GR (%)	EZ-SP (%)	EZ-GR (%)	EZ-SP (%)
48	1.20	0.36	1.37	0.39	1.25	0.27	4.5	- 8.7	- 23.8	- 30.8
49	1.16	0.33	1.43	0.30	1.13	0.24	- 3.0	-21.1	- 25.4	- 19.0
50	1.00	0.32	0.89	0.43	0.91	0.30	- 8.4	2.1	- 5.4	- 29.2
51	1.70	0.39	1.91	0.39	1.89	0.20	11.5	- 1.0	- 49.0	- 49.2
52	1.15	0.38	1.26	0.38	1.32	0.23	14.7	4.9	- 39.7	-40.2
53	1.43	0.37	1.53	0.46	1.50	0.23	5.0	- 1.9	- 37.2	- 49.6
54	1.50	0.35	1.68	0.34	1.67	0.19	11.1	- 0.7	- 46.9	- 45.9
55	1.66	0.35	1.77	0.36	1.87	0.18	12.6	5.7	- 48.1	- 48.7
56	1.18	0.29	1.52	0.41	1.55	0.17	31.3	1.8	- 42.1	- 58.3
57	1.25	0.53	1.56	0.39	1.81	0.19	45.4	15.8	- 63.9	- 50.3
58	1.06	0.20	1.32	0.28	1.37	0.18	29.0	4.2	- 12.3	- 37.3
59	1.37	0.37	1.57	0.36	1.48	0.17	8.1	- 6.1	- 55.6	- 54.0
60	1.37	0.43	1.54	0.44	1.75	0.20	27.2	13.9	- 53.2	- 54.6
61	0.96	0.15	1.34	0.45	1.41	0.22	46.5	5.0	43.3	- 52.1
62	1.33	0.21	1.18	0.29	1.25	0.13	- 5.9	6.5	- 40.2	- 55.5
63	1.93	0.45	2.02	0.41	2.11	0.20	9.6	4.6	- 56.9	- 52.3
TE	0.95	0.49	1.13	0.46	1.24	0.30	29.9	9.1	- 38.9	- 34.5

Table 1 (continued)

follows that, for all economies under consideration, there are a significant negative linear correlation between the output and import multipliers, and a significant positive linear correlation between the output and total employment multipliers. However, in the case of the Greek economy, the former correlation is more intense, while the latter is less intense. These findings are in accordance with the figures reported in Table 2, which show that the *secondary* employment effects are significantly weaker in the Greek economy.

2. Unfavorable multiplier values are concentrated in industrial commodities, whereas favorable multiplier values are concentrated in service commodities. This view is further supported by the figures in Tables 4 and 5.

Table 4 reports the arithmetic means of multipliers for the primary production, industrial and service commodities, and commodities that are primarily related to government activities (i.e., commodities 54–57; see Appendix 1), while the figures in parentheses indicate the percentage deviations of the sectoral multiplier values from those of the total economy. It seems that these findings (in combination with those reported in Tables 1, 2) are not in contrast with the observed recessions of the Greek and Spanish economies and, to the extent that they correspond to reality, reveal the intersectoral dimensions of these prolonged recessions. At the same time, they do not contradict those of some other studies (although using quite different frameworks): for instance, in October 2012, the International Monetary Fund (2012, pp. 41–43) stated that the projections for the measures applied and/or proposed (from 2010 onwards) to the Greek economy were based on the false premise that the fiscal multiplier was around 0.50, while the 'actual' fiscal multiplier is in the range of 0.90–1.70 (also see Blanchard and Leigh 2013). And De Cos and Moral-Benito (2016), applying a smooth transition vector

	GR			SP			EZ			Percentage dev	riations $\Delta_L^i$
	$\Delta_{L}^{i}$	$\Delta^{i}_{Ll}$	$\Delta^{i}_{L\Pi}(\Delta^{i}_{L})^{-1}(\%)$	$\Delta_L^i$	$\Delta^{i}_{Ll}$	$\Delta^{i}_{LII}(\Delta^{i}_{L})^{-1}(\%)$	$\Delta_L^i$	$\Delta^{i}_{LI}$	$\Delta^{i}_{LII}(\Delta^{i}_{L})^{-1}(\%)$	EZ-GR (%)	EZ-SP (%)
	57.7	69.2	- 19.9	22.8	26.6	- 17.1	27.6	28.7	- 4.1	- 52.2	21.2
2	81.9	100.8	- 23.1	28.0	25.1	10.4	20.3	17.2	15.5	- 75.2	- 27.4
ŝ	23.4	25.9	- 10.7	21.0	27.6	- 31.2	21.2	22.4	-5.7	- 9.1	1.1
4	3.2	17.4	- 446.3	3.4	15.0	- 346.2	2.6	9.3	- 259	- 18.4	- 23.1
5	28.9	40.6	- 40.3	18.0	20.8	-15.7	23.2	20.4	12.0	- 19.8	29.0
9	13.7	37.6	— 174.6	10.1	23.0	- 128.4	14.9	21.0	-41.1	0.6	47.9
7	41.8	66.5	- 58.8	23.7	25.6	- 8.0	49.5	50.8	-2.7	18.2	108.7
8	10.6	28.0	— 164.0	13.2	16.1	- 22.2	17.8	14.8	16.7	67.8	34.5
6	29.3	30.0	- 2.5	27.6	21.4	22.5	25.8	18.3	29.0	- 11.9	- 6.7
10	3.0	15.6	- 422.4	1.9	14.2	- 633.1	4.6	9.7	- 113	52.8	135.5
11	6.6	24.4	— 268.9	7.5	12.4	- 65.6	13.1	12.1	8.0	98.7	76.0
12	6.2	22.0	- 253.1	4.3	9.6	- 127.6	10.6	10.7	- 0.5	70.3	144.0
13	12.2	24.6	- 102.0	12.8	16.3	- 27.3	18.6	15.7	15.8	52.9	45.0
14	18.1	22.3	- 22.9	19.1	17.9	6.0	20.5	15.7	23.2	12.9	7.1
15	11.3	21.0	- 85.8	11.3	15.2	— 34.7	13.8	14.1	- 2.3	22.0	21.8
16	21.6	26.2	- 21.3	17.7	18.4	- 3.9	22.7	17.3	23.8	5.1	27.8
17	1.8	23.4	- 1228.0	2.9	12.6	- 328.0	8.2	14.8	- 80.6	365.6	1 78.7
18	8.6	20.7	— 141.4	8.9	14.2	- 59.8	15.5	14.9	4.0	81.6	75.2
19	12.1	30.3	- 150.9	8.6	13.4	- 56.2	18.2	15.5	14.8	50.7	111.3
20	4.0	25.6	- 545.2	9.7	17.2	- 77.5	17.2	15.0	12.3	332.4	77.0
21	2.6	70.1	- 2553.2	9.8	13.6	— 39.7	14.0	15.6	— 11.6	430.1	43.4
22	17.7	44.3	- 150.3	16.7	23.8	- 42.5	19.5	21.6	- 11.1	9.8	16.7
23	9.8	9.7	0.8	22.3	17.0	24.0	24.2	16.8	30.5	146.7	8.3
24	10.1	13.0	- 28.8	8.2	9.6	- 17.5	9.7	8.3	14.6	- 3.8	18.6
25	25.8	17.7	31.5	18.3	13.8	24.5	17.7	11.4	35.5	- 31.5	- 3.4

Table 2 Employment multipliers, decomposition and percentage deviations

Table 2	continue	(pe									
	ß			SP			EZ			Percentage de	viations $\Delta_{L}^{i}$
	$\Delta_L^i$	$\Delta_{Ll}^{i}$	$\Delta_{\rm LII}^i(\Delta_L^i)^{-1}(\%)$	$\Delta_L^i$	$\Delta_{\rm Ll}^{i}$	$\Delta^{i}_{LII}(\Delta^{i}_{L})^{-1}(\%)$	$\Delta_L^i$	$\Delta_{Ll}^{i}$	$\Delta_{L  }^{i}(\Delta_{L}^{i})^{-1}(\%)$	EZ-GR (%)	EZ-SP (%)
26	17.6	15.9	10.0	17.7	17.3	2.3	20.6	14.9	27.8	16.7	16.3
27	30.5	29.4	3.6	23.7	18.3	22.7	26.1	18.7	28.3	— 14.4	10.5
28	28.9	22.9	20.8	25.9	20.1	22.2	29.5	20.3	31.1	2.3	14.2
29	25.5	21.0	17.7	30.2	22.4	26.0	23.4	15.8	32.3	- 8.4	- 22.6
30	50.2	42.3	15.6	41.2	32.5	21.1	37.5	28.5	24.1	- 25.2	- 9.1
31	30.3	26.9	11.2	23.9	20.6	13.9	24.3	17.0	30.0	— 19.8	1.9
32	12.3	13.5	- 10.4	16.1	14.0	13.3	14.6	11.4	21.6	19.1	- 9.3
33	14.3	15.8	- 10.5	16.7	14.7	12.0	15.9	13.6	14.4	11.1	- 5.0
34	9.3	16.5	- 78.1	22.6	17.0	24.9	20.5	14.7	28.5	121.1	- 9.3
35	33.8	26.7	21.2	44.0	31.9	27.4	37.2	25.5	31.4	10.1	- 15.4
36	32.8	33.6	— 2.7	23.7	19.6	17.1	28.3	22.4	20.8	- 13.6	19.5
37	21.3	19.8	6.9	19.4	15.7	19.1	20.6	13.8	32.8	— 3.4	6.0
38	28.0	26.3	6.1	17.7	13.1	25.9	18.2	12.7	30.2	- 35.2	2.3
39	10.2	5.4	47.3	9.7	8.0	17.9	13.9	10.1	27.7	37.0	43.6
40	24.9	21.7	12.8	24.1	17.5	27.4	24.1	14.7	38.9	- 3.0	0.0
41	18.3	10.9	40.7	17.9	10.0	44.3	16.9	9.8	41.8	- 7.9	- 5.7
42	17.6	16.2	7.8	17.8	12.5	29.3	20.2	12.8	36.7	15.0	13.7
43	37.1	28.8	22.2	23.2	18.1	22.0	23.1	15.3	33.7	- 37.7	- 0.6
44	8.9	0.8	91.4	5.8	4.2	28.0	- 0.9	7.8	1016	- 109.6	— 114.7
45	25.3	19.0	24.7	30.4	23.5	22.6	22.3	16.1	28.0	- 11.7	- 26.5
46	41.1	39.1	4.9	27.7	21.4	22.7	25.1	17.9	28.8	- 38.8	- 9.4
47	30.0	22.5	25.0	23.1	16.0	30.9	26.3	19.3	26.6	— 12.4	13.5
48	21.4	15.9	26.0	27.4	21.2	22.6	22.8	18.1	20.7	6.3	- 17.0
49	28.7	24.7	13.9	34.8	27.3	21.8	22.1	19.9	10.1	- 23.0	- 36.6
50	23.9	23.9	- 0.1	12.3	13.0	- 5.6	0.6	8.3	7.8	-62.2	- 26.6

 	GR			SP			EZ			Percentage de	viations $\Delta_L^i$
	$\Delta_L^i$	$\Delta_{\rm Ll}^{i}$	$\Delta^{i}_{\rm LII}(\Delta^{i}_{\rm L})^{-1}(\%)$	$\Delta_L^i$	$\Delta_{\rm Ll}^{i}$	$\Delta_{L \parallel}^{i} (\Delta_{L}^{i})^{-1} (\%)$	$\Delta_L^i$	$\Delta_{\rm Ll}^{i}$	$\Delta^{i}_{L   }(\Delta^{i}_{L})^{-1}(\%)$	EZ-GR (%)	EZ-SP (%)
51	53.5	36.8	31.2	67.2	51.5	23.4	48.9	33.3	31.9	- 8.5	- 27.2
52	28.5	24.8	13.2	24.7	20.4	17.4	24.0	17.9	25.5	- 16.0	— 3.0
53	42.2	32.2	23.7	47.8	41.8	12.5	37.8	29.5	22.1	— 10.4	— 20.8
54	33.6	21.7	35.6	33.7	22.0	34.7	29.2	17.1	41.4	- 13.2	- 13.6
55	43.4	27.6	36.4	35.1	21.8	37.8	36.2	20.7	42.8	— 16.4	3.3
56	24.2	20.2	16.4	27.2	17.9	34.1	28.3	18.4	35.1	17.1	4.0
57	48.3	43.0	10.9	37.4	27.5	26.3	46.6	32.1	31.0	- 3.5	24.8
58	17.5	15.2	13.1	24.0	18.6	22.6	24.8	18.1	27.3	42.0	3.3
59	47.7	38.8	18.7	33.0	23.1	29.8	29.2	20.6	29.6	- 38.9	- 11.4
60	46.4	38.0	18.1	39.0	29.8	23.6	38.3	24.8	35.2	-17.6	- 1.9
61	20.5	21.2	- 3.3	39.9	33.8	15.2	28.5	21.0	26.1	38.9	— 28.7
62	64.7	56.8	12.3	38.6	37.2	3.6	30.1	25.6	14.9	- 53.5	- 22.0
63	89.8	67.7	24.7	89.1	71.5	19.8	102.9	83.2	19.2	14.5	15.5
TE	26.1	28.7	- 10.1	23.2	20.8	10.5	23.8	19.0	20.3	- 8.9	2.4

Table 2 (continued)

	$\Delta^i_{lm}$			$\Delta_y^i$			$\Delta_L^i$		
	EZ	GR	SP	EZ	GR	SP	EZ	GR	SP
$\overline{\Delta^i_{lm}}$									
ΕZ	1.00								
GR	0.80	1.00							
SP	0.91	0.84	1.00						
$\Delta_y^i$									
ΕZ	-0.72	- 0.53	- 0.58	1.00					
GR	- 0.83	- 0.82	- 0.80	0.78	1.00				
SP	- 0.82	-0.71	- 0.79	0.90	0.91	1.00			
$\Delta_L^i$									
ΕZ	-0.41	- 0.27	- 0.28	0.78	0.61	0.67	1.00		
GR	- 0.53	- 0.44	- 0.50	0.64	0.70	0.65	0.76	1.00	
SP	- 0.54	-0.47	- 0.46	0.81	0.76	0.82	0.90	0.80	1.00

Table 3 Correlation matrix between output, import and total employment multipliers

autoregression (STVAR) model, estimated Spain's fiscal multiplier at 1.40 for crisis (or turbulent) times and 0.60 for tranquil times.<sup>10</sup>

Finally, Table 5 reports the percentage deviations and the 'mean absolute deviation' (MAD) of the EZ sectoral multipliers from those of the Greek and Spanish economies. The figures suggest that the most remarkable deviations between the EZ and these two Southern Europe economies are, firstly, in the industry sector and, secondly, in the import dependencies of the government activity sector.<sup>11</sup> Nevertheless, the high value of the total employment multiplier (relative to the value of the output multiplier) for the Greek primary sector is also noticeable and rather indicates the low labor productivity (measured by  $\bar{\Delta}_{\gamma}^{i}(\bar{\Delta}_{L}^{i})^{-1}$ ) of this sector.

3. Tables 1 and 2 also indicate that, in each economy, there are, on the one hand, commodities simultaneously characterized by output, import and total employment multipliers that are better from those of the total economy, and, on the other hand, commodities simultaneously characterized by output, import and total employment multipliers that are worse from those of the total economy. These findings could provide a basis for formulating well-targeted, scheduled and country-specific policy programs.<sup>12</sup>

<sup>&</sup>lt;sup>10</sup> Charles et al. (2015) and Charles (2016) argue, both empirically (also especially regarding Southern Eurozone economies) and theoretically (within aggregate post-Keynesian–Kaleckian models), that, during important recessions, decreases in the savings ratio out of profits and/or the propensity to import are large enough to increase the fiscal multiplier value.

<sup>&</sup>lt;sup>11</sup> According to evidence on the 'intersectoral linkages and leakages' in the Greek economy, for the years 2005 and 2010, provided by Leriou et al. (2016) and Mariolis (2018b), the industry sector is the 'weak link' in this economy. Also see the evidence on the commodity multipliers, for the period 2000–2010, provided by Ntemiroglou (2016). The totality of those findings probably suggests that the structural features of the Greek economy have been shaped well before the emergence of the so-called Eurozone crisis.

<sup>&</sup>lt;sup>12</sup> In order to further analyze the demand management capabilities, the *actual* (reported in the SUTs) compositions of autonomous demand should be taken into account (see Mariolis and Soklis 2018, pp. 127–131).

	GR			SP			EZ		
	$\bar{\Delta}^{i}_{y}$	$ar{\Delta}^{i}_{lm}$	$\bar{\Delta}_L^i$	$\bar{\Delta}^{i}_{y}$	$ar{\Delta}^{i}_{lm}$	$ar{\Delta}_L^i$	$\bar{\Delta}^{i}_{y}$	$ar{\Delta}^{i}_{lm}$	$\bar{\Delta}^i_L$
Primary sector	0.92 (-3.2%)	0.37 (- 24.5%)	54.3 (108.0%)	0.97 (- 14.2%)	0.40 ( 13.0%)	23.9 (3.0%)	1.05 (-15.3%)	0.31 (3.3%)	23.1 (- 2.9%)
Industry	0.57 (- 40.0%)	0.70 (42.9%)	14.5 (- 44.4%)	0.77 (- 31.8%)	0.62 (34.8%)	13.2 (- 43.1%)	1.01 (-18.5%)	0.43 (43.3%)	17.9 (- 24.8%)
Services	1.19 (25.3%)	0.36 (- 26.5%)	30.8 (18.0%)	1.36 (20.4%)	0.35 (- 23.9%)	29.3 (26.3%)	1.37 (10.5%)	0.22 (- 26.7%)	26.9 (13.0%)
Government activities	1.40 (47.4%)	0.38 (- 22.4%)	37.4 (43.3%)	1.63 (44.2%)	0.37 ( 19.6%)	33.4 (44.0%)	1.73 (39.5%)	0.18 (- 40.0%)	35.1 (47.5%)
TE	0.95	0.49	26.1	1.13	0.46	23.2	1.24	0.30	23.8

# Table 4 Sectoral multipliers and their percentage deviations from those of the total economy

	Percentage	deviations $\bar{\Delta}^i_y$	Percentage $ar{\Delta}^i_{lm}$	deviations	Percentage $\bar{\Delta}_{L}^{i}$	deviations
	EZ-GR (%)	EZ-SP (%)	EZ-GR (%)	EZ-SP (%)	EZ-GR (%)	EZ-SP (%)
Primary sector	14.1	8.2	- 16.2	- 22.5	- 57.5	- 3.3
Industry	77.2	31.2	- 38.6	- 30.6	23.4	35.6
Services	15.1	0.7	- 38.8	- 37.1	— 12.7	- 8.2
Government activities	23.5	6.1	- 52.6	- 51.4	- 6.1	5.1
MAD	35.5	13.4	31.2	30.1	31.2	15.7

Table 5 Percentage deviations of the EZ sectoral multipliers from those of the Greek and Spanish economies

The MAD refers to the three main sectors of the economies

Nevertheless, since both the Greek and Spanish economies faced serious external imbalances and should strengthen their extraversion and export performance (consider, e.g., Oelgemöller 2013; Collignon and Esposito 2017), we then focus exclusively on the tradable sectors (see Appendix 1; Table 7) and combine the output, import and total employment multipliers into the following composite index (of Cobb–Douglas type) for each tradable commodity:

$$CI^i \equiv (\Delta O^i)^{\alpha} (\Delta E^i)^{1-\alpha}$$

where  $\Delta O^i \equiv \Delta_y^i (\Delta_{Im}^i)^{-1}$  and  $\Delta E^i \equiv \Delta_L^i (\Delta_{Im}^i)^{-1}$  are the indices of output and total employment multiplier effects relative to import multiplier effects, respectively. Finally, by assigning quite different weights to the indices  $\Delta O^i$  and  $\Delta E^i$ , i.e., by setting  $\alpha = 0.10$ and, alternatively,  $\alpha = 0.90$ , we define as 'key-commodities' (as 'anti-key-commodities') the commodities ranked in the top ten (in the bottom ten) positions according to *both* values of  $CI^i$ .

The results are reported in Table 6, where the numbers in parentheses indicate the rank order according to the two values of  $CI^i$ , while commodities which are common among the economies under consideration are denoted by italic characters. Thus, it is observed that, in all economies, the vast majority of key-commodities belong to services, while the vast majority of anti-key-commodities belong to industry and tend to be common across these three economies.

# **4** Conclusions

Using input–output data from the Supply and Use Tables for the year 2010 and a joint production framework, this paper estimated the static output, import and employment multipliers for the Greek, Spanish and Eurozone economies. It has been detected that:

1. Although both Southern economies diverge to a considerable extent from the EZ economy, the latter is, however, more correlated with the Spanish economy rather than with the Greek one. This differentiated correlation probably results from, firstly, the heavy, both direct and indirect, dependence of the Greek industry sector on imports and, secondly, the high value of the total employment multiplier for the Greek primary sector.

i	Key-com	nmodities		i	Anti-key-	commodities	;
	GR	SP	EZ		GR	SP	EZ
1	_	(10, 10)	_	4	(34, 27)	(32, 25)	(39, 32)
2	(1, 10)	(2, 1)	(9, 9)	6	-	(28, 23)	(35, 29)
3	(7,6)	-	-	8	(28, 24)	-	-
29	-	-	(4, 1)	10	(33, 26)	(34, 26)	(38, 31)
34	-	(8, 4)	-	11	(30, 25)	(30, 21)	(31, 26)
35	-	-	(2, 4)	12	(31, 25)	(31, 24)	(36, 27)
40	-	(9, 6)	(7, 7)	13	-	(25, 18)	-
41	-	(9, 2)	(10, 2)	15	-	(26, 19)	(33, 27)
42	-	-	(8, 5)	17	(36, 28)	(33, 25)	(37, 30)
45	(5, 2)	(4, 2)	(6, 7)	18	(29, 23)	(28, 21)	-
46	(4, 3)	(5, 4)	(5, 6)	19	-	(29, 21)	-
47	(10, 9)	-	-	20	(20, 27)	(28, 22)	-
48	-	(6, 5)	-	21	(35, 28)	(27, 20)	(34, 28)
49	(6, 4)	-	-	24	-	-	(32, 24)
50	(9, 7)	-	-	34	(27, 21)	-	-
52	(8, 8)	(7, 6)	-	Total number	10	12	9
53	-	(3, 5)	(1, 3)				
61	(3, 1)	-	-				
62	-	(1, 3)	-				
Total number	9	11	9				

Table 6 Key and anti-key tradable commodities

- 2. The relatively high import dependencies of both the Greek and Spanish government activity sectors are noticeable. Nevertheless, in all the economies considered, the government activity sectors are characterized by favorable values for the output and employment multipliers, casting doubt, therefore, on the fiscal consolidation measures implemented. The possibility of reallocating government consumption and investment expenditures to mitigate the recession's impacts should be taken into account.
- 3. With regard to the tradable sectors, extreme unfavorable multiplier values tend to be concentrated in certain industrial commodities, whereas extreme favorable multiplier values are dispersed among various service and primary production commodities. This two-sided finding suggests that effective demand management policies are necessary but not sufficient for resetting the Eurozone system on viable paths of recovery. It rather calls, on the one hand, for a common intra-Eurozone industrial and trade policy reform, and, on the other hand, for per country and commodity-specific demand policies.

Future research work should use post-2014 input–output data, gradually include all the Eurozone (or even the European Union) economies, incorporate explicitly both the direct and indirect taxation sides of the fiscal system and explore the effects of the actual internal devaluation policies on the multiplier processes.

### Authors' contributions

Authors TM, NN and GS have equally contributed to designing the research, the process of data collection and calculation as well as to writing the manuscript. All authors have read and approved the final manuscript.

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### **Competing interests**

The material in the manuscript has been acquired according to modern ethical standards and does not contain material copied from anyone else without their written permission, and there is no conflict of interest.

### Availability of data and materials

The Supply and Use Tables (SUTs) and the corresponding levels of employment of the Greek, Spanish and Eurozone economies are provided via the Hellenic Statistical Authority, Spanish Statistical Office and Eurostat websites, respectively: http://www.statistics.gr/en/statistics/-/publication/SEL38/2010; http://www.statistics.gr/en/statistics/-/publication/SEL21/2016; http://www.itatistics.gr/en/statistics/-/publication/SEL21/2016; http://www.statistics.gr/en/statistics/-/publication/SEL21/2016; http://www.statistics/-/publication/SEL21/2016; http://www.statistics/-/publication/SEL21/2016; http://www.statistics/-/publication/SEL21/2016; http://www.statistics/-/publication/SEL21/2016; http://www.statistics/-/publication/SEL21/2016; http://www.statistics/-/publication/SEL21/2016; http://www.statistics/-/publication/SEL21/2016; http://www.statistics/-/publication/SEL21/2016; http://wwww.statistics/-/publication/SEL21/2016; http://www

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# Appendix 1: Data sources and construction of variables

The available SUTs describe 65 products and industries. However, the elements associated with the commodity 'Services provided by extraterritorial organisations and bodies' are all equal to zero and, therefore, we remove them from our analysis. Moreover, since the labor input in the industry 'Imputed rents of owner-occupied dwellings' equals zero, we aggregate it with the industry 'Real estate activities excluding imputed rent.' Thus, we derive SUTs that describe 63 products.

The described products and their correspondence to CPA (Classification of Products by Activity) are reported in Table 7, where the products 1–3 belong to 'Primary production.' The products 4–27 belong to 'Industry': (1) the product 4 corresponds to 'Mining and quarrying'; (2) the products 5–23 correspond to 'Processing products'; (3) the product 24 corresponds to 'Energy'; (4) the products 25 and 26 correspond to 'Water supply and waste disposal'; and (5) the product 27 corresponds to 'Construction'. Finally, the products 28–63 belong to 'Services', while the products 54–57 are primarily related to government activities.

In the last column of Table 7, the symbol 'v' indicates the 'tradable commodities'. They are conventionally defined as commodities for which the ratio of total trade (exports plus imports) to gross domestic production, i.e., the 'openness ratio,' is in the order of 10% or more (see De Gregorio et al. 1994; Piton 2017). It is noted, however, that, in the case of the Greek economy, the products 36 ('Accommodation and food services') and 52 ('Travel agency, tour operator and other reservation services and related services'), which are related to tourism activities, display zero exports and imports because the relevant SUTs record only the total travel receipts and payments and not the respective payments for each commodity. These exports-receipts

No.	СРА	Nomenclature	Trac com	lable mod	ities
			GR	SP	EZ
1	A01	Products of agriculture, hunting and related services	V	V	V
2	A02	Products of forestry, logging and related services	V	V	V
3	A03	Fish and other fishing products; aquaculture products; support services to fishing	V	V	V
4	В	Mining and quarrying	V	V	V
5	C10-C12	Food products, beverages and tobacco products	V	V	V
6	C13-C15	Textiles, wearing apparel and leather products	V	V	V
7	C16	Wood and of products of wood and cork, except furniture; articles of straw and plaiting materials	V	V	V
8	C17	Paper and paper products	V	V	V
9	C18	Printing and recording services	-	-	-
10	C19	Coke and refined petroleum products	V	V	V
11	C20	Chemicals and chemical products	V	V	V
12	C21	Basic pharmaceutical products and pharmaceutical preparations	V	V	V
13	C22	Rubber and plastics products	V	V	V
14	C23	Other non-metallic mineral products	V	V	V
15	C24	Basic metals	V	V	V
16	C25	Fabricated metal products, except machinery and equipment	V	V	V
17	C26	Computer, electronic and optical products	V	V	V
18	C27	Electrical equipment	V	V	V
19	C28	Machinery and equipment n.e.c.	V	V	V
20	C29	Motor vehicles, trailers and semi-trailers	V	V	V
21	C30	Other transport equipment	V	V	V
22	C31-C32	Furniture; other manufactured goods	V	V	V
23	C33	Repair and installation services of machinery and equipment	-	-	-
24	D35	Electricity, gas, steam and air-conditioning	-	_	V
25	E36	Natural water; water treatment and supply services	-	_	-
26	E37-E39	Sewerage; waste collection, treatment and disposal activities; mate- rials recovery; remediation activities and other waste manage- ment services	V	V	V
27	F	Constructions and construction works	-	-	-
28	G45	Wholesale and retail trade and repair services of motor vehicles and motorcycles	-	-	-
29	G46	Wholesale trade services, except of motor vehicles and motorcycles	-	-	V
30	G47	Retail trade services, except of motor vehicles and motorcycles	-	-	_
31	H49	Land transport services and transport services via pipelines	-	V	-
32	H50	Water transport services	V	V	V
33	H51	Air transport services	V	V	V
34	H52	Warehousing and support services for transportation	V	V	V
35	H53	Postal and courier services	-	-	V
36	I	Accommodation and food services	-	-	-
37	J58	Publishing services	V	V	_
38	J59–J60	Motion picture, video and television program production services, sound recording and music publishing; programming and broad- casting services	V	-	V
39	J61	Telecommunications services	-	V	V
40	J62-J63	Computer programming, consultancy and related services; informa- tion services	V	V	V
41	K64	Financial services, except insurance and pension funding	V	V	V

 Table 7 Product classification and tradable commodities

No.	СРА	Nomenclature	Trad com	lable modi	ties
			GR	SP	ΕZ
42	K65	Insurance, reinsurance and pension funding services, except com- pulsory social security	V	_	V
43	K66	Services auxiliary to financial services and insurance services	-	-	-
44	L68A-L68B	Real estate activities	-	-	-
45	M69-M70	Legal and accounting services; services of head offices; manage- ment consulting services	V	V	V
46	M71	Architectural and engineering services; technical testing and analysis services	V	V	V
47	M72	Scientific research and development services	V	-	V
48	M73	Advertising and market research services	V	V	V
49	M74-M75	Other professional, scientific and technical services; veterinary services	V	-	V
50	N77	Rental and leasing services	V	V	V
51	N78	Employment services	-	-	-
52	N79	Travel agency, tour operator and other reservation services and related services	V	V	-
53	N80-N82	Security and investigation services; services to buildings and land- scape; office administrative, office support and other business support services	-	V	V
54	O84	Public administration and defense services; compulsory social security services	—	-	-
55	P85	Education services	-	-	-
56	Q86	Human health services	-	-	-
57	Q87–Q88	Social work services	-	-	-
58	R90-R92	Creative, arts and entertainment services; library, archive, museum and other cultural services; gambling and betting services	—	-	-
59	R93	Sporting services and amusement and recreation services	-	-	-
60	S94	Services furnished by membership organisations	-	-	-
61	S95	Repair services of computers and personal and household goods	V	-	-
62	S96	Other personal services	_	V	_
63	Т	Services of households as employers; undifferentiated goods and services produced by households for own use	-	-	-
		Total number of tradable commodities	38	37	40

Table 7	(continue	d)
Tuble /	(continue	u,

(imports-payments) constitute the 19.4% (the 3.1%) of the total exports (the total imports) of this economy. Thus, we decided to consider the commodity 52 as tradable in the Greek economy.<sup>13</sup>

The construction of the variables is as follows:

- 1. The price vector,  $\mathbf{p}^{T}$ , is identified with  $\mathbf{e}^{T}$ , i.e., the physical unit of measurement of each product is that unit which is worth of a monetary unit. (In the present SUTs, the unit is set to 1 million euro.)
- 2. The  $63 \times 63$  Make and Use Matrices, which are directly obtained from the SUTs, are considered as the empirical counterpart of **B** and **A**, respectively.

 $<sup>^{13}</sup>$  The openness ratios of the product 36 are almost 6.0% (SP) and 4.3% (EZ), while those of the product 52 are 18.5% (SP) and 3.3% (EZ).



- 3. The  $63 \times 1$  vector of consumption expenditures of the household sector, which is directly obtained from the Use Table, is considered as the empirical counterpart of **f**.
- 4. The element 'Compensation of employees' from the Use Table, which is an element of the 'Value Added' of each industry, is considered as the empirical counterpart of total wages in industry *j*,  $W_j$ . Thus, the money wage rate for each industry is estimated as  $w_j = W_j l_j^{-1}$ , where  $l_j$  denotes the total employment in the *j*th industry.
- 5. The sectoral 'profit factors' are estimated from

$$1 + r_j = \left[ \left( \sum_{j=1}^n b_j \right) - w_j l_j \right] \left( \sum_{j=1}^n a_j \right)^{-1}$$

6. The 63 × 1 vector of imports, which is directly obtained from the Use Table, is considered as the empirical counterpart of **Im**. Thus, we may estimate the matrix  $\hat{\mathbf{m}}$ .

It should finally be stressed that, unlike the paper by Mariolis and Soklis (2018), we do not transform the Use Tables (which are measured in current 'purchasers' prices') into current 'basic prices' and, therefore, we take into account ad valorem taxes. Moreover, Mariolis and Soklis (2018) apply their framework to an earlier SUT of the Greek economy for the year 2010, provided via the Eurostat website.<sup>14</sup> Thus, there are deviations between our and their empirical results for the Greek economy, which do not alter, however, the general picture of the structure of this economy.

# Appendix 2: The arithmetic means of the output multipliers as functions of the savings ratios

The graphs in Fig. 1 display the arithmetic means of the output multipliers as functions of the savings ratios. Thus, it is observed that:

- 1. they are all strictly decreasing functions of the savings ratios (as in the case of single-product systems; see Kurz 1985, p. 133) and more sensitive to changes in the savings ratio out of profits; and
- 2. the arithmetic mean of the output multiplier for the EZ economy is no less than 1, regardless of the values of the savings ratios.

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<sup>14</sup> http://ec.europa.eu/eurostat/web/esa-supply-use-input-tables/data/workbooks. The same holds true for the estimations provided by Ntemiroglou (2016), which, in addition, are based on the levels of employees in each industry.

<sup>38(6):1225–1244</sup> 

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